

OSHA. HIPAA. Billing and Coding. The issue is **Compliance**.

It's impossible to follow the rules when you don't know what they are.



What you don't know can hurt you. Many dentists and practice managers aren't aware of current OSHA and HIPAA standards or business management techniques and systems. Through his speaking and consulting programs, **Richard Garofolo, II** shares his 20+ years' experience in the management, marketing and growth of dental practices, including OSHA and HIPAA compliance, program creation and staff training. Knowing what is expected and required of you will increase bottom line profits, create a safe environment for staff and patients and help dentists sleep well at night.

As the President and CEO of The Practice Mechanic, Rick has contributed to the business of dentistry through proper accounting techniques, recall and follow up system creation, proper treatment plan presentation and more than 20 other systems.

In his newest book "Driving your Dental Business, 16 Business Lessons I Learned Teaching My Daughter to Drive", Rick shares practice management techniques and methods that he used and still uses to grow dental practices' bottom lines by an average 80% per year all over the country.

Rick's unique experience comes from a combination of years of successful business ownership with advertising agencies, PR firms, publishing companies, multiple magazines, restaurants, bakeries, a chain of barber shops and commercial and residential real estate investments coupled with his years of experience in the dental industry as a consultant and dental business owner.

Rick's realistic, informative and inspiring speaking presentations are in demand nationally and internationally at seminars, dental meetings, and conferences. Rick's presentations concentrate not just on the requirements, but on how they actually tie in to everyday life in dental offices. He has also published hundreds of articles in industry publications nationally.

Working as a practice management and OSHA/HIPAA compliance consultant for dentists, Rick develops site specific plans and business systems for dental offices around the country, including state specific plans. This allows them to concentrate on working **ON** their business instead of working **IN** it, creating increased opportunities for profit and allowing dentists and practice owners to sleep well.

CERTIFICATIONS

OSHA-Authorized Outreach Trainer
Certified HIPAA Professional (CHP)
Certified Security Compliance Specialist (CSCS)

AFFILIATIONS

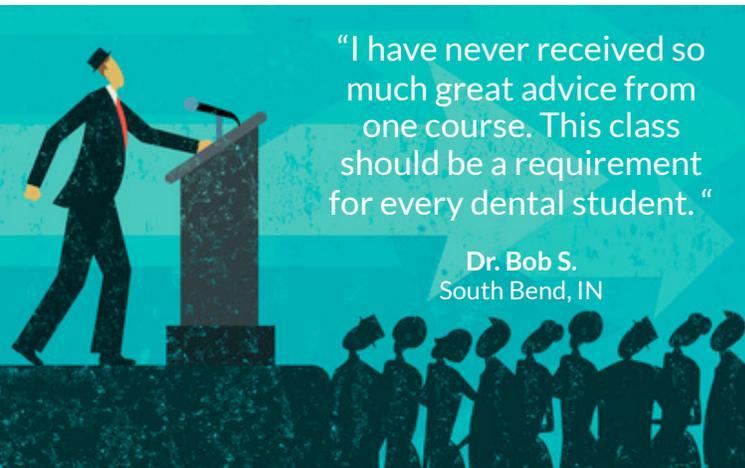
Past-President, Small Business Chamber of Commerce
Past-President, Spring-Ford Chamber of Commerce
Spring-Ford Area Economic Development Council
Berks County Economic Council
Dental Marketing Advisory Committee
Dental Website Development Council
Ecfirst HIPAA Compliance Council



RICK GAROFOLO

Rick@PracticeMechanic.com | 484-948-3997 | www.RickGarofolo.com

TESTIMONIALS



“I have never received so much great advice from one course. This class should be a requirement for every dental student.”

Dr. Bob S.
South Bend, IN

“The speaker was funny, informative and entertaining. I am DEFINITELY going to any class he teaches!”

Dr. Stephen S., Baltimore, MD

“This was the most comprehensive, no fluff course that I have ever attended. Please let me know every time you come to town!”

Dr. Stephanie G., Chicago, IL

“Informative, timely and accurate. This course was exactly what I needed and at the perfect time. I will definitely attend more of your courses. Thanks for a great day!”

Dr. Greg R., Seattle, WA

“Your OSHA course was presented on a level much higher than expected. Because you have been trained in the same courses as the OSHA inspectors, you gave the subject the prospective of an OSHA agent. Thanks again for your help and we look forward to attending your upcoming courses.”

Eddie S. Longman DDS; Baltimore, MD

“In the first hour of Rick’s Billing and Coding course I saved ten times what the course cost to take. This was a fantastic course that even a dentist in practice for 38 years can learn from!”

Dr. R.T. Bayley, DDS; West Chester, PA

“My entire staff has been talking about this class for a week now. We had a great time, were entertained and learned more than I ever thought possible. Keep up the great work!”

Dr. Demetrios K.
Chicago, IL

“This training gave us so many great ideas that we put into place immediately! We can’t wait for the next class.”

Michelle S., Columbus, OH

“Excellent Training! It is so true that you don’t know what you don’t know. Glad I know now.”

Justine W., RDH, Harrisburg, PA



RICK GAROFOLO

Rick@PracticeMechanic.com | 484-948-3997 | www.RickGarofolo.com